

The 7 Levers of Cash Flow: Quick Checklist for Owners

Which Cash Flow Levers Can You Pull Today?

- ☒ Have you raised prices in the last 12 months?
- ☒ Do you measure gross margin by product or service line?
- ☒ Are you tracking and enforcing payment terms?
- ☒ Do you offer discounts for early payment?
- ☒ Have you reviewed supplier contracts in the last year?
- ☒ Do you know your inventory turnover rate?
- ☒ Do you have a budget for overheads—and stick to it?
- ☒ Are you monitoring days sales outstanding (DSO)?

At **Efficiency Edge**, I help business owners cut through the chaos by building clear systems, accountability structures, and data-driven processes that actually work. My goal is simple—free up your time, improve your cash flow, and give your team the tools to perform at their best. If you're ready to stop fighting fires and start running your business with confidence, let's talk. [Schedule a call here](#)

